MEMORANDUM TO: Board of Directors



FROM: Naomi Lue, Zero Waste Supervisor

SUBJECT: ACI Franchise Agreement

(May 1, 2019) Rate Amendment No. 2 effective July 1, 2020

DATE: April 14, 2020

Rate Amendment No. 2

Attached please find updated changes to the Collection and Processing Services (Franchise) Agreement, executed between Castro Valley Sanitary District and Alameda County Industries (ACI) dated June 13, 2018 for July 1, 2020. These pages will replace Exhibit G3; please insert these pages into your copy of the agreement.

Thank you for your cooperation with updating this Franchise Agreement.

Cc: Mr. Anthony Varni, Attorney at Law ACI – K. Kenney, C. Valbusa, D. Halleck CVSan – R. Williams, J. Figueiredo, E. Nava, C. Caceres, file HF&H Consultants

	Single Family Colle	ction Rates	
Service Level	Solid Waste	Recycling	Organics
Curbside 20 Gallon*	\$32.58	Included	Included
Curbside 32 Gallon*	\$50.51	Included	Included
Curbside 64 Gallon*	\$87.72	Included	Included
Curbside 96 Gallon*	\$124.92	Included	Included
Garbage Exempt (REC & ORG)	N/A	\$13.30	\$13.30
Extra 20 Gallon	\$23.66	N/A	N/A
Extra 32 Gallon**	\$36.78	\$20.50	\$20.50
Extra 64 Gallon**	\$64.52	\$20.50	\$20.50
Extra 96 Gallon**	\$92.30	\$20.50	\$20.50
Backyard Service (Additional)	\$30.06	Included	Included
Extra 20 Gallon Backyard	\$32.68	N/A	N/A
Extra 32 Gallon Backyard**	\$45.82	\$20.50	\$20.50
Extra 64 Gallon Backyard**	\$78.97	\$20.50	\$20.50
Extra 96 Gallon Backyard**	\$112.15	\$20.50	\$20.50

Notes:

^{**}First Extra Recycling Container is Free, Price shown is for each container beyond first two. See Exhibit B1 for specific service availability.

Mult	i-Family Two/Thre	e* Materi	al Bundle	Collection	Rates		
		Frequency					
Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week	
20-Gallon Cart	\$32.58	\$65.14	\$97.72	\$130.28	\$162.86	\$195.42	
32-Gallon Cart	\$50.53	\$101.05	\$151.58	\$202.11	\$252.63	\$303.16	
64-Gallon Cart	\$87.73	\$175.46	\$263.19	\$350.92	\$438.66	\$526.39	
96-Gallon Cart	\$124.96	\$249.92	\$374.88	\$499.84	\$624.80	\$749.76	
1-Cubic Yard Bin	\$359.02	\$717.98	\$1,077.22	\$1,436.35	\$1,578.47	\$1,894.10	
1.5-Cubic Yard Bin	\$512.09	\$978.48	\$1,444.98	\$1,911.47	\$2,269.18	\$2,714.24	
2-Cubic Yard Bin	\$665.01	\$1,238.49	\$1,812.15	\$2,385.78	\$2,958.76	\$3,532.95	
3-Cubic Yard Bin	\$955.20	\$1,816.22	\$2,676.70	\$3,537.08	\$4,394.06	\$5,257.88	

Notes:

^{*}Multi-Family cart rates include recyclables and organics service in an amount at least equivalent to weekly gallons of subscribed garbage service.

	Frequency							
Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week		
20-Gallon Cart	\$22.09	\$44.17	\$66.26	\$88.33	\$110.42	\$132.50		
32-Gallon Cart	\$32.80	\$65.60	\$98.40	\$131.20	\$163.99	\$196.80		
64-Gallon Cart	\$59.38	\$118.76	\$178.14	\$237.52	\$296.91	\$356.29		
96-Gallon Cart	\$83.82	\$167.64	\$251.46	\$335.28	\$419.09	\$502.91		
1-Cubic Yard Bin	\$214.74	\$429.41	\$644.37	\$859.21	\$857.05	\$1,028.39		
1.5-Cubic Yard Bin	\$306.30	\$585.21	\$864.36	\$1,143.42	\$1,232.08	\$1,473.68		
2-Cubic Yard Bin	\$376.36	\$661.21	\$946.22	\$1,231.21	\$1,515.54	\$1,801.09		
3-Cubic Yard Bin	\$522.26	\$950.34	\$1,377.88	\$1,805.33	\$2,229.36	\$2,660.24		
4-Cubic Yard Bin	\$801.73	\$1,529.74	\$2,257.73	\$2,985.77	\$3,713.64	\$4,440.81		
6-Cubic Yard Bin	\$1,178.39	\$2,270.38	\$3,362.37	\$4,454.29	\$5,533.33	\$6,622.42		
7-Cubic Yard Bin	\$1,374.41	\$2,648.10	\$3,921.73	\$5,195.31	\$6,453.97	\$7,724.12		

^{*}Canyonlands customers do not receive Organics service.

1		Frequency						
Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week		
32-Gallon Cart	\$14.47	\$28.95	\$43.42	\$57.89	\$72.37	\$86.84		
64-Gallon Cart	\$28.96	\$57.91	\$86.87	\$115.83	\$144.79	\$173.74		
96-Gallon Cart	\$79.84	\$159.66	\$239.50	\$319.33	\$399.16	\$479.00		
1-Cubic Yard Bin	\$144.28	\$288.57	\$432.85	\$577.14	\$721.42	\$865.71		
1.5-Cubic Yard Bin	\$216.41	\$432.85	\$649.27	\$865.71	\$1,082.12	\$1,298.56		
2-Cubic Yard Bin	\$288.64	\$577.29	\$865.93	\$1,154.57	\$1,443.22	\$1,731.86		
3-Cubic Yard Bin	\$432.94	\$865.88	\$1,298.82	\$1,731.76	\$2,164.70	\$2,597.64		
4-Cubic Yard Bin	\$560.90	\$1,045.05	\$1,529.22	\$2,013.43	\$2,501.22	\$2,981.74		
6-Cubic Yard Bin	\$806.45	\$1,532.67	\$2,258.96	\$2,985.14	\$3,716.19	\$4,437.69		
7-Cubic Yard Bin	\$929.24	\$1,776.55	\$2,623.77	\$3,471.07	\$4,318.33	\$5,165.64		

	Multi-Family O	rganics On	ly Collection	on Rates				
		Frequency						
Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week		
32-Gallon Cart	\$29.55	\$59.09	\$88.64	\$118.18	\$147.73	\$177.27		
64-Gallon Cart	\$47.25	\$94.50	\$141.75	\$189.00	\$236.24	\$283.49		
96-Gallon Cart	\$68.57	\$137.14	\$205.71	\$274.28	\$342.84	\$411.41		
1-Cubic Yard Bin	\$266.92	\$533.74	\$800.72	\$1,067.66	\$1,171.90	\$1,406.20		
1.5-Cubic Yard Bin	\$380.35	\$726.50	\$1,072.71	\$1,418.87	\$1,683.52	\$2,013.58		
2-Cubic Yard Bin	\$493.87	\$919.26	\$1,344.73	\$1,770.14	\$2,195.14	\$2,620.94		
3-Cubic Yard Bin	\$709.64	\$1,347.77	\$1,985.92	\$2,624.03	\$3,259.53	\$3,900.25		
4-Cubic Yard Bin	\$823.04	\$1,573.88	\$2,322.74	\$3,013.47	\$3,824.42	\$4,573.29		
6-Cubic Yard Bin	\$1,211.46	\$2,336.76	\$3,587.60	\$4,587.33	\$5,698.56	\$6,856.95		
7-Cubic Yard Bin	\$1,398.72	\$2,566.88	\$3,735.06	\$4,903.25	\$6,071.36	\$7,239.62		

Notes:

Customers must separately subscribe to garbage and recyclables collection service.

Multi-Family Garbage Only Collection Rates (Compactors) Frequency Service Level 1x/week 2x/week 3x/week 4x/week 5x/week 6x/week 6x/week 6x/week 5x/week 6x/week 6x/we

Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week
1-Cubic Yard Bin	\$429.48	\$858.82	\$1,288.75	\$1,718.42	\$1,925.71	\$2,056.77
1.5-Cubic Yard Bin	\$612.60	\$1,170.42	\$1,728.73	\$2,286.85	\$2,464.17	\$2,947.36
2-Cubic Yard Bin	\$752.72	\$1,322.42	\$1,892.44	\$2,462.41	\$3,031.09	\$3,602.17
3-Cubic Yard Bin	\$1,044.52	\$1,900.68	\$2,755.75	\$3,610.66	\$4,458.73	\$5,320.47
4-Cubic Yard Bin	\$1,603.46	\$3,059.48	\$4,515.46	\$5,971.54	\$7,427.29	\$8,881.61

Notes:

Customers must separately subscribe to recyclables and organics collection service.

Multi-Family Recycling Only Collection Rates (Compactors)							
		Frequency					
Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week	
1-Cubic Yard Bin	\$288.56	\$577.14	\$865.70	\$1,154.28	\$1,442.84	\$1,731.42	
1.5-Cubic Yard Bin	\$432.83	\$865.70	\$1,298.55	\$1,731.42	\$2,164.24	\$2,597.11	
2-Cubic Yard Bin	\$577.29	\$1,154.57	\$1,731.86	\$2,309.15	\$2,886.44	\$3,463.72	
3-Cubic Yard Bin	\$865.89	\$1,731.76	\$2,597.64	\$3,463.51	\$4,329.40	\$5,195.29	
4-Cubic Yard Bin	\$1,121.80	\$2,090.10	\$3,058.45	\$4,026.85	\$5,002.44	\$5,963.48	

Notes:

Customers must separately subscribe to garbage and organics collection service.

C	Commercial Two N	/laterial Bu	ındle Colle	ction Rate	es			
		Frequency						
Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week		
20-Gallon Cart	\$30.85	\$61.70	\$92.55	\$123.41	\$154.26	\$185.11		
32-Gallon Cart	\$51.40	\$102.78	\$154.18	\$205.57	\$256.97	\$308.35		
64-Gallon Cart	\$86.77	\$173.52	\$260.29	\$347.06	\$433.82	\$520.58		
96-Gallon Cart	\$127.07	\$254.14	\$381.21	\$508.27	\$635.35	\$762.42		
1-Cubic Yard Bin	\$359.02	\$717.98	\$1,077.22	\$1,436.35	\$1,578.47	\$1,894.10		
1.5-Cubic Yard Bin	\$512.09	\$978.48	\$1,444.98	\$1,911.47	\$2,269.18	\$2,714.24		
2-Cubic Yard Bin	\$665.01	\$1,238.49	\$1,812.15	\$2,385.78	\$2,958.76	\$3,532.95		
3-Cubic Yard Bin	\$955.20	\$1,816.22	\$2,676.70	\$3,537.08	\$4,394.06	\$5,257.88		

	Commercial Ga	rbage Onl	y Collectic	n Rates			
		Frequency					
Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week	
20-Gallon Cart	\$20.33	\$40.67	\$61.00	\$81.34	\$101.67	\$122.00	
32-Gallon Cart	\$33.68	\$67.34	\$101.02	\$134.69	\$168.37	\$202.04	
64-Gallon Cart	\$58.42	\$116.82	\$175.24	\$233.66	\$292.08	\$350.48	
96-Gallon Cart	\$85.92	\$171.84	\$257.76	\$343.68	\$429.61	\$515.52	
1-Cubic Yard Bin	\$214.74	\$429.41	\$644.37	\$859.21	\$857.05	\$1,028.39	
1.5-Cubic Yard Bin	\$306.30	\$585.21	\$864.36	\$1,143.42	\$1,232.08	\$1,473.68	
2-Cubic Yard Bin	\$376.36	\$661.21	\$946.22	\$1,231.21	\$1,515.54	\$1,801.09	
3-Cubic Yard Bin	\$522.26	\$950.34	\$1,377.88	\$1,805.33	\$2,229.36	\$2,660.24	
4-Cubic Yard Bin	\$801.73	\$1,529.74	\$2,257.73	\$2,985.77	\$3,713.64	\$4,440.81	
6-Cubic Yard Bin	\$1,178.39	\$2,270.38	\$3,362.37	\$4,454.29	\$5,533.33	\$6,622.42	
7-Cubic Yard Bin	\$1,374.41	\$2,648.10	\$3,921.73	\$5,195.31	\$6,453.97	\$7,724.12	

Notes: separately subscribe to recyclables and organics collection service.

Customers must

	Commercial Re	cycling On	•				
1	Frequency						
Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week	
32-Gallon Cart*	\$14.47	\$28.95	\$43.42	\$57.89	\$72.37	\$86.84	
64-Gallon Cart*	\$28.96	\$57.91	\$86.87	\$115.83	\$144.79	\$173.74	
96-Gallon Cart	\$79.84	\$159.66	\$239.50	\$319.33	\$399.16	\$479.00	
1-Cubic Yard Bin	\$144.28	\$288.57	\$432.85	\$577.14	\$721.42	\$865.71	
1.5-Cubic Yard Bin	\$216.41	\$432.85	\$649.27	\$865.71	\$1,082.12	\$1,298.56	
2-Cubic Yard Bin	\$288.64	\$577.29	\$865.93	\$1,154.57	\$1,443.22	\$1,731.86	
3-Cubic Yard Bin	\$432.94	\$865.88	\$1,298.82	\$1,731.76	\$2,164.70	\$2,597.64	
4-Cubic Yard Bin	\$560.90	\$1,045.05	\$1,529.22	\$2,013.43	\$2,501.22	\$2,981.74	
6-Cubic Yard Bin	\$806.45	\$1,532.67	\$2,258.96	\$2,985.14	\$3,716.19	\$4,437.69	
7-Cubic Yard Bin	\$929.24	\$1,776.55	\$2,623.77	\$3,471.07	\$4,318.33	\$5,165.64	

Notes:

Customers must separately subscribe to garbage and organics collection service.

^{*}Garbage Exempt Service Only

		Frequency						
Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week		
32-Gallon Cart	\$29.53	\$59.07	\$88.60	\$118.13	\$147.67	\$177.19		
64-Gallon Cart	\$47.25	\$94.50	\$141.75	\$189.00	\$236.24	\$283.49		
96-Gallon Cart	\$68.58	\$137.17	\$205.75	\$274.33	\$342.91	\$411.50		
1-Cubic Yard Bin	\$266.92	\$533.78	\$800.70	\$1,067.64	\$1,171.86	\$1,406.15		
1.5-Cubic Yard Bin	\$380.34	\$726.48	\$1,072.66	\$1,418.82	\$1,683.45	\$2,013.52		
2-Cubic Yard Bin	\$493.86	\$919.24	\$1,344.67	\$1,770.08	\$2,195.06	\$2,620.86		
3-Cubic Yard Bin	\$709.63	\$1,349.56	\$1,985.88	\$2,623.96	\$3,259.44	\$3,900.13		
4-Cubic Yard Bin	\$823.01	\$1,573.82	\$2,322.66	\$3,013.41	\$3,824.27	\$4,573.13		
6-Cubic Yard Bin	\$1,211.45	\$2,336.68	\$3,461.91	\$4,587.17	\$5,698.34	\$6,856.71		
7-Cubic Yard Bin	\$1,398.67	\$2,566.77	\$3,734.91	\$4,903.06	\$6,071.13	\$7,239.32		

			Frequ	ency		
Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week
1-Cubic Yard Bin	\$429.48	\$858.82	\$1,288.75	\$1,718.42	\$1,925.71	\$2,056.77
1.5-Cubic Yard Bin	\$612.60	\$1,170.42	\$1,728.73	\$2,286.85	\$2,464.17	\$2,947.36
2-Cubic Yard Bin	\$752.72	\$1,322.42	\$1,892.44	\$2,462.41	\$3,031.09	\$3,602.17
3-Cubic Yard Bin	\$1,044.52	\$1,900.68	\$2,755.75	\$3,610.66	\$4,458.73	\$5,320.47
4-Cubic Yard Bin	\$1,603.46	\$3,059.48	\$4,515.46	\$5,971.54	\$7,427.29	\$8,881.61

	Frequency					
Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week
1-Cubic Yard Bin	\$288.56	\$577.14	\$865.70	\$1,154.28	\$1,442.84	\$1,731.42
1.5-Cubic Yard Bin	\$432.83	\$865.70	\$1,298.55	\$1,731.42	\$2,164.24	\$2,597.13
2-Cubic Yard Bin	\$577.29	\$1,154.57	\$1,731.86	\$2,309.15	\$2,886.44	\$3,463.72
3-Cubic Yard Bin	\$865.89	\$1,731.76	\$2,597.64	\$3,463.51	\$4,329.40	\$5,195.29
4-Cubic Yard Bin	\$1,121.80	\$2,090.10	\$3,058.45	\$4,026.85	\$5,002.44	\$5,963.48

Roll-Off Collection Rates (Per Pull)				
	Material			
Service Level	Garbage	REC	ORG	C&D
6 CY Drop Box	\$272.71	\$272.71	\$272.71	\$272.71
14 CY Drop Box	\$357.60	\$357.60	\$357.60	\$357.60
20 CY Drop Box	\$495.08	\$495.08	\$495.08	\$495.08
30 CY Drop Box	\$844.64	\$844.64	\$844.64	\$844.64
40 CY Drop Box	\$1,126.01	\$1,126.01	\$1,126.01	\$1,126.01
20 Yard Compactor	\$989.95	\$989.95	\$989.95	\$989.95
30 Yard Compactor	\$1,470.07	\$1,470.07	\$1,470.07	\$1,470.07
40 Yard Compactor	\$1,960.07	\$1,960.07	\$1,960.07	\$1,960.07
Other Size Compactors (per CY)	\$49.00	\$49.00	\$49.00	\$49.00

Notes: All compacted and non-compacted pull rates consist of collection rates and Contract Administration fees only; processing charges will be based on actual processing costs plus a 10% Contract Administration Fee. The total customer rate will be the pull rate (collection and Contract Administration Fee), and processing cost and the processing Contract Administration Fee.

Roll-Off Disposal Rates (Per Ton)			
Material	Rate		
Garbage	\$110.74		
Recyclable Materials	\$156.26		
Organic Materials	\$104.07		
Construction & Demolition	\$113.24		
Concrete*	\$126.27		
Dirt*	\$126.27		
Mattresses & Box Springs* (each)	\$26.77		
Tires - Car* (each)	\$18.04		
Tires - Truck* (each)	\$34.91		
White Goods/Appliances* (each)	\$43.06		
Wood*	\$72.16		

^{*} This rate and rates for any additional materials will calculated at the Davis Street Transfer Station gate rate plus a 10% Contract Administration fee. Rates posted may not be exact. Please visit ACI's website for most up to date rates.

Additional Service Rates			
Service	Sector	Charge Per Event	
Extra Bag-it-Bags	SFD	\$9.46	
Extra Paper Garden Bags	SFD	\$9.46	
Additional Bulky Goods Collection: Yardage greater			
than Cubic Yards included with service. (Each Cubic			
Yard) OR Per Cubic Yard charge for Commercial	SFD/CMCL/M		
customers.	FD	\$90.19	
Additional Bulky Goods Collection After 1st Annual			
Service (Per Cubic Yard)	SFD	\$90.19	
Additional Bulky Goods Collection After 1st Annual			
Service (Per Cubic Yard)	MFD	\$90.19	
Additional Cart Exchange (Each Additional	SFD/CMCL/M		
Occurrence)	FD	\$90.19	
	SFD/CMCL/M		
Additional Cart Replacement (Each Additional Cart)	FD	\$90.19	
Push Rate (Per Bin Per Month Per			
Collection Frequency)	CMCL/MFD	\$0.00	
Per Bin (0-25 Feet)	CMCL/MFD	\$0.00	
Per Bin (26-50 Feet)	CMCL/MFD	\$514.10	
Per Bin (51-75 Feet)	CMCL/MFD	\$775.65	
Per Bin (76-100 Feet)	CMCL/MFD	\$1,037.22	
Per Bin (101-125 Feet)	CMCL/MFD	\$1,298.79	
Per Bin (126+ Feet)	CMCL/MFD	\$1,623.49	
Additional Bin Exchange	CMCL/MFD	\$180.38	
Additional Bin Replacement	CMCL/MFD	\$1,082.32	
Cart Cleaning	CMCL/MFD	\$90.19	
Bin Cleaning	CMCL/MFD	\$180.38	
Excess District Clean-up Service			
Collection	CMCL	\$90.19	
Overage charges (Over the "Water			
line")	CMCL/MFD	\$90.19	

Ancillary Fees**				
Service	Rate Information	Charge Per Event		
Customer Reactivation Fee after Involuntary Suspension of Service	Upon Reactivation	\$26.86		
Lock Fee - Bin or Enclosure Greater of \$41.61 per Month per Enclosure per Serv	vice Per Bin Per Month			
Occurrence or \$16.66 per month per Bin per Service Occurrence		\$17.63		
Lock Fee - Bin or Enclosure Greater of \$41.61 per Month per Enclosure per Serv	vice Per Enclosure Per Month			
Occurrence or \$16.66 per month per Bin per Service Occurrence		\$44.02		
Roll Off Relocation Fee	Per Event	\$89.48		
Roll Off Dry Run Fee	Per Event	\$268.46		
Roll Off Placement Fee	Per Placement	\$60.82		
Roll Off Flasher Fee	Per Pull	\$30.43		
Roll Off Demurrage Fee (After 7 Business Days)	Per Day	\$17.90		
Non Sufficient Funds (NSF) Fee	Per Event	\$44.74		
Commercial Finance Charge (on accounts over 30 days past due)	Per Month	1.50%		
Residential Finance Charge (on accounts over 45 days past due)	Per Month	1.50%		
Washout of Roll-Off Box at Time of Service	Per Cleaning	\$357.93		
Washout of Roll-Off Compactor at Time of Service	Per Cleaning	\$447.41		
Steam Cleaning of Roll-Off Box at Time of Service	Per Cleaning	\$536.85		
Steam Cleaning of Roll-Off Compactor at Time of Service	Per Cleaning	\$626.38		

Overage of Garbage, Recyclables (except OCC), and	Per gallon	
Compostables in Carts (Includes SFD, MFD and		
Business Customers)		\$0.45
Cardboard (OCC) Overage for all SFD, MFD and	No Charge	
Business Cart Customers		\$0.00
Overage of Garbage, Recyclables and Compostables in	Per cubic yard	
Bins (Includes SFD, MFD and Business Customers)		\$71.59
Supplementary Recycling Capacity per Gallon	Per gallon	\$0.45
Supplementary Recycling Capacity per Cubic Yard	Per cubic yard	
(For Customers with 1-3 CY Bins)		\$71.59
Supplementary Organics Recycling Capacity per Gallon	Per gallon	\$0.84
Supplementary Organics Recycling Capacity per Cubic Yard	Per cubic yard	\$132.45
Extra Collection (normal collection day)	Weekly Equivalent Rate	
	times 110% of Standard	
	Charge	110%
Special Collection (other than normal collection day)	Weekly Equivalent Rate	
	times 125% of Standard	125%
MFD and Business Front Load Compactor Bins	2 x the Approved Front	
	Load Bin Uncompacted	
	Disposal Rate Plus the	
	Contract Administration	
	Fee percentage on the	
	additional Disposal Charge	
		2x
Contractor's Job Truck	Per Hour plus Disposal @	
	\$64.3 per CY	\$348.96
Contractor's Job Truck	\$64.3 per CY plus per hour	
	rate	\$80.74
**Ancillary Fees include Contract Administration Fees		

Emergency Service Rates***		
Per Hour rate		
\$351.74		
\$462.70		
\$315.68		
\$180.38		
\$180.38		
\$180.38		
\$135.31		

^{***}Emergency Rates do not include Contract Administration Fees as these revenues are not subject to Contract Administration fees